Vadim Zakharov



Integration and Business Process Automation Developer

Voronezh, Russia · Remote or on-site in Voronezh · Open to relocation · Full-time
Telegram · @zaharrow · Portfolio

Profile

I build applications that connect CRM systems with external services and automate manual work. During more than three years at Amsales, I developed a Bitrix24 app that turns meeting decisions into tasks for participants.

I like learning how people do a job and seeing a solution through to launch. I define requirements, select services, design workflows and test the results in the user's system. I use Codex for development and sometimes use Claude.

Experience

Amsales · Bitrix24 Application and Integration Developer

February 2023 - May 2026

Kontur Talk and Bitrix24. My manager proposed automating meeting follow-up. I wrote the specification, chose the services and connected them through REST APIs. Staff scheduled calls in the CRM and received a meeting link. After each call, AI identified action items and the integration created corresponding CRM tasks. I demonstrated the workflow and refined it with my manager.

Phone number and name normalization. Built on-demand processing for existing records and scheduled checks for new leads. Straightforward phone formats were handled locally, with more complex cases sent to DaData. I compared network requests with DaData usage statistics to identify and eliminate duplicate paid API calls.

Developed and maintained JavaScript and PHP applications, including work on authentication, user permissions, databases and error logs.

Freelance · Web Application and Automation Developer

March 2020 - September 2026

Worked on the Wellwerk online shop and the Tsekh29 website. Across e-commerce projects, I integrated data exchange with 1C, imported price lists and updated prices and stock levels.

Independent projects

Price Radar. Built a Yandex Market price tracker that keeps price history, compares offers across stores and publishes selected deals to Telegram channels and VK groups.

Google Flow video platform. Automated the generation and processing of short videos for my Instagram. I develop the concepts myself and publish around 20 Reels in some weeks.

Prospecting CRM. Automated the collection of companies and contact details from Yandex Maps into one database for outreach.

Kwork bot. Automated the search and initial screening of freelance project listings.

Tools

JavaScript, PHP, Python, SQL, REST APIs, Bitrix24, Git, Codex, Claude and n8n.

Education

Voronezh State Technical University · Degree in Computer Security · 2026